

## Machinery Section 1&2

We try to develop new business models based on our machinery businesses to key industries.

We are in business to offer various machines for steel producing, industrial machines, industrial robots to major Japanese key industrial companies such as Nippon Steel Group, Kobe Steel Ltd. Group, Kyushu Electric Power Co., Inc., Toyota Motor Kyushu Inc. Mitsubishi Heavy Industries, Ltd., and Hitachi, Ltd. Besides the above, we have been in business to lend large size compressors necessary for drilling wells at plants for geothermal power plants, which are considered to be one of the main clean energy sources. We take pride in our contribution to the CO2 emissions reduction through our business.

Our major business lies in machine sales, but at the same time we have plans to invest in and create promising businesses, as we, along with Kyushu Electric Power Co., Inc. and Sojitz Corporation, have invested in a power plant construction project in Vietnam.

Furthermore, we are promoting efforts in renewable energy fields (e.g. solar energy and wind power) to contribute to regional creation and maintenance of the global environment through the renewable energy business.

### Business Vision

#### Machinery Section 1

##### Machinery for Auto Manufacturers

We are acting as a sales agent along with Sojitz Machinery Corporation for welding/painting robots by Kawasaki Heavy Industries Ltd. and die-casting machines by Ube Machinery Corporation, Ltd. for Toyota Motor Kyushu, Inc. We are contributing to the automobile production in their Miyata Plant, Kanda Plant and Kokura Plant.

Welding robot produced by Kawasaki Heavy Industries Ltd.



##### Industrial Machinery



We are acting as an exclusive sales agent both in Japan and abroad for Fujisanki Inc., and is achieving the contract track record constant every year.

In the field of semiconductors, we are assisting in the continuous sales of lapping plates produced by Hitachi Zosen Corporation to major silicon wafer manufacturers.

Parallel-Surface Honing and Grinding Machine produced by Fujisanki Inc.,

##### Investment in Power Plants

We invested in Phu My 3 Power Station in Vietnam, a construction project in collaboration with Kyushu Electric Power Co., Inc. and Sojitz Corporation. This power station started its commercial operation in 2004 and has been providing electricity steadily.

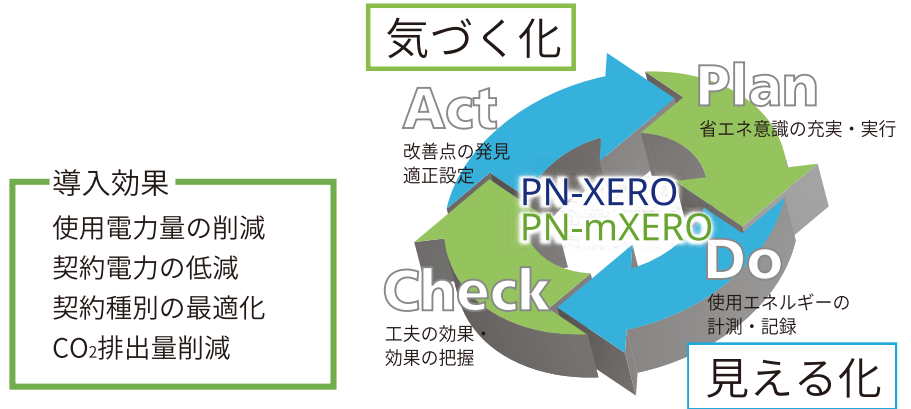
We have been working in cooperation with Sojitz Corporation to support Kyushu Electric Power Co., Inc. in developing overseas projects.

Phu My 3 Power Station in Vietnam which started its commercial operation



■ Automatic Energy Optimization System

Sojitz Kyushu has been a sales agent of the Energy Optimization System “PN-XERO” (Maker: PAL-COSMO) which efficiently inhibit power consumption as well as peak power which determines a minimum energy charge( basic charge) in retail stores, office buildings and other facilities. It can realize reduction of basic charge while reducing power consumption from the following month of the month in which the system was installed. We are actively promoting this system as an eco-friendly product.



■ Energy Field

Cooperating with Sojitz Corporation, we are supplying Kyushu Electric Power Co., Inc. with nuclear fuel, coal, heavy oil etc. as energy sources for electric generation. Japan is poor in natural resources and dependent on foreign countries for them. In such a situation, we are taking full advantage of the global network as one of the strengths of trading companies in order to ensure a long-term stable supply of energy.



The open-cut operation site in Minerva coal mine in Australia, in which Sojitz Corporation holds a 96% interest

■ Instruments for Wind-Generated Power Facilities



We are selling speed-up gears which are main instruments of large-scale wind-generated power facilities as new energy power facilities, and balsa wood for rotor blades. We also established a maintenance company in Houston, Texas, US through joint investment with Ishibashi Gihann Co., Ltd. (the nation's largest manufacturer of speed-up gears for wind-generated power), which is the parent company of Ishibashi Manufacturing Co., Ltd., to develop after-sales service business in the US wind-generated power market.

We handle major instruments for wind-generated power produced by Mitsubishi Heavy Industries, Ltd.

■ The Field of Renewable Energy

The promotion of renewable clean energies are imperative need for us to cope with the global warming which is one of the critical issues all the people on earth have to contemplate. Regarding it as a crucial request from our society, we are diligently working on the business field of renewable energies, such as solar energy, wind power, and biomass energy.



The solar power plant which is operated by Mirai Soden Kami-Mio Corporation (Ownership: Sojitz Corporation – 42%, Sojitz Kyushu Corporation – 18%)

■ DX (Digital Transformation)



We support our DX business projects for the 4th industrial revolution. We are addressing the requirements of digital technology utilization. Our role is to cooperate with our clients to implement their digital transformation. We are fundamentally introducing and utilizing digital technology in the field. We are facing various challenges in cloud migration and "sense" of our customers. We are also providing software, AI, and partner company products. We are supporting our customers from the initial development stage. We are also providing our customers with the latest information and network of our group. We are providing our customers with the latest information and network of our group.

|| Machinery Section 2

■ Machinery and Equipment to Steel Industry and Nonferrous Metals Industry

We sell equipment to Kyushu Works of Nippon Steel Corp. (Yahata/Oita area), and Kobe Steel Ltd. Group. We are engaged in daily sales activities to build a solid foundation which will not be affected by the conditions of the economy.



■ Machinery and Equipment to Plant Makers



We mainly sell machinery and equipment to Nippon Steel Engineering Co., Ltd. We have dealt in many items such as equipment for steel producing, shredding equipment for a garbage incinerator, carrier devices and equipment related to environmental protection such as equipment monitoring PCB emissions.